

THE

RANKS

LAW FIRMS

RANKED BY NUMBER OF DIRECT SELLING CLIENTS INVOICED

Each month, *The Ranks* spotlights companies, people or trends that are important to the direct selling channel. This month, ***The Ranks* lists law firms, ranked by number of direct selling clients invoiced over the past 12 months.** Companies that did not provide information are listed in alphabetical order after companies that did. Companies that tie for number of clients are also listed in alphabetical order.

Rank	Company Name & Location	Number of DS Clients	Contact Info	Noted Clients	Law Focus
1	Reese Poyfair Richards <i>Cottonwood Heights, UT</i> mlmlaw.com	120	Spencer Reese 801-981-8281 sreese@rprlaw.net	USANA doTerra Traci Lynn Jewelry	Corporate Law, Start-Up Consulting, Litigation
2	Gowling WLG <i>Ottawa, Canada</i> gowlingwlg.com	49	Lewis Retik 613-783-8849 lewis.retik@gowlingwlg.com	WND	Direct Sales, E-Commerce, Product Regulatory
3	<u>Millar Kreklewetz LLP</u> <i>Toronto, Canada</i> <u>taxandtradelaw.com</u>	41	<u>Rob Kreklewetz</u> <u>416-540-6204</u> <u>rgk@taxandtradelaw.com</u>	WND	<u>International, Tax Law, Management Consulting</u>
4	<u>Scheef & Stone, LLP</u> <i>Dallas, TX</i> <u>solidcounsel.com</u>	27	<u>Brent Kugler</u> <u>214-706-4211</u> <u>Brent.kugler@solidcounsel.com</u>	WND	<u>Litigation, Direct Sales Consulting, Patents/ Trademark, Corporate Law</u>
5	Buchalter <i>Los Angeles, CA</i> buchalter.com/industry-specialty/mlm	20	Larry Steinberg 213-891-0700 LSteinberg@buchalter.com	Isagenix Kyani Rodan + Fields	Litigation, Field Compliance, Regulatory Compliance
6	Winston & Strawn <i>Dallas, TX</i> www.winston.com	20	John Sanders & Katrina Eash 214-453-6462 Jsanders@winston.com	Arbonne Young Living LifeVantage	Litigation, Compliance, Regulatory Defense
7	Foley & Lardner LLP <i>Dallas, TX</i> www.foley.com	16	Jane Fergason jfergason@foley.com	WND	Corporate, Supply Chain, Direct Selling
8	Kelley Drye <i>Washington, D.C.</i> kelleydrye.com/advertising-and-privacy-law-resource-center	WND	John Villafranco 202-342-8423 jvillafranco@kelleydrye.com	WND	Litigation, Advertising Law, Consumer Protection
9	Thompson Burton <i>Franklin, TN</i> thompsonburton.com	WND	Kevin Thompson 615-465-6001 kevin@thompsonburton.com	WND	Corporate Law, Start-up Consulting, Litigation