

THE

RANKS

LAW FIRMS

RANKED BY NUMBER OF DIRECT SELLING CLIENTS

Each month, *The Ranks* spotlights companies, people or trends that are important to the direct selling channel. This month, ***The Ranks* lists law firms, ranked by number of active direct selling clients.** Companies that did not provide this information are listed in alphabetical order. *The Ranks* will vary monthly in type of information and in number of items included. *Ranks* client data is not audited and relies on the good faith responses of the participants.

Rank	Company Name & Location	Number of DS Clients	Contact Info	3 Representative Clients	Law Focus
1	Gowling WLG Ottawa, Ontario gowlingwlg.com	55	Lewis Retik 613-783-8849 lewis.retik@gowlingwlg.com	Did not provide	Direct Sales, Product Regulatory, Advertising/Marketing, IP, Corporate, Tax
2	Millar Kreklewetz LLP Toronto, Canada taxandtradelaw.com	38	Rob Kreklewetz 416-540-6204 rgk@taxandtradelaw.com	Did not provide	International, Tax Law, Management Consulting
3	Scheef & Stone, LLP Dallas, TX solidcounsel.com	35	Brent Kugler 214-706-4211 brent.kugler@solidcounsel.com	Did not provide	MLM Litigation, Regulatory Advice, Comp Plan Guidance, Field Compliance, Corporate Matters
4	Buchalter Los Angeles, CA buchalter.com/industry-specialty/mlm	28	Larry Steinberg 213-891-0700 LSteinberg@buchalter.com	Enagic, Total Life Changes Young Living Essential Oils	Litigation, Field Compliance, Regulatory Compliance
4	Winston & Strawn Dallas, TX winston.com	28	John Sanders & Katrina Eash 214-453-6462 Jsanders@winston.com keash@winston.com	Ambit Arbonne LifeVantage	Litigation, Compliance, Regulatory Defense
5	Foley & Lardner LLP Dallas, TX foley.com	23	Jane Ferguson 214-999-4835 jfergason@foley.com	Did not provide	Corporate, Supply Chain, Direct Selling, Franchising
*	Kelley Drye & Warren LLP Washington, D.C. kelleydrye.com	Did not provide	John Villafranco 202-342-8423 jvillafranco@kelleydrye.com	Did not provide	Litigation, Advertising Law, Consumer Protection
*	Reese Richards Cottonwood Heights, UT mlmlaw.com	Did not provide	Spencer Reese 801-981-8281 sreese@rprlaw.net	USANA doTerra Beachbody	Corporate Law, Start-Up Consulting, Litigation
*	Thompson Burton Nashville, TN thompsonburton.com	Did not provide	Kevin Thompson 615-465-6001 kevin@thompsonburton.com	Did not provide	Corporate Law, Start-up Consulting, Litigation